

Top 10 Customers of Gugo, Inc.¹

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
Aling Purita's Grocery	103 Pandacan, Manila	Ms. Purita Mirasol <i>Proprietor</i>	09176592359	5,000 boxes for 300mL all-natural shampoos	50,000,000.00
				5,000 boxes for 500mL all-natural shampoos	37,500,000.00
				5,000 boxes for all-natural 1,000mL shampoos	25,000,000.00
				2,000 boxes for 300mL all-natural conditioners	24,000,000.00
				2,000 boxes for 500mL all-natural conditioners	17,000,000.00
				2,000 boxes for 1,000mL all-natural conditioners	11,000,000.00
				3,000 for 300mL all-natural 2-in-1	39,000,000.00

¹ Please note that the Top 10 customers of Gugo, Inc by Sales are the same as its Top 10 customers by Volume

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				3,000 for 500mL all-natural 2-in-1 shampoos and conditioners	27,000,000.00
				3,000 for 1,000mL all-natural 2-in-1 shampoos and conditioners	17,250,000.00
Mang Jose's Superstore	906 Shaw Boulevard, Mandaluyong City	Mr. Jose Antonio Proprietor	09180562901	5,000 boxes for 300mL shampoos	50,000,000.00
				5,000 boxes for 500mL shampoos	37,500,000.00
				5,000 boxes for 1,000mL shampoos	25,000,000.00
				2,000 boxes for 300mL all-natural conditioners	24,000,000.00
				2,000 boxes for 500mL all-natural conditioners	17,000,000.00
				2,000 boxes for 1,000mL all-natural conditioners	11,000,000.00
				3,000 for 300mL all-natural 2-in-1	39,000,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				3,000 for 500mL all-natural 2-in-1 shampoos and conditioners	27,000,000.00
				3,000 for 1,000mL all-natural 2-in-1 shampoos and conditioners	17,250,000.00
ABC Membership Shopping	Km. 13, North Luzon Expressway, Pampanga	Mr. Juan Majinboo <i>General Manager</i>	09170569247	4,500 boxes for 300mL shampoos	45,000,000.00
				4,500 boxes for 500mL shampoos	33,750,000.00
				4,500 boxes for 1,000mL shampoos	22,500,000.00
				1,500 boxes for 300mL all-natural conditioners	18,000,000.00
				1,500 boxes for 500mL all-natural conditioners	12,750,000.00
				1,500 boxes for 1,000mL all-natural conditioners	8,250,000.00
				2,500 for 300mL all-natural 2-in-1	32,500,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				2,500 for 500mL all-natural 2-in-1 shampoos and conditioners	22,500,000.00
				2,500 for 1,000mL all-natural 2-in-1 shampoos and conditioners	14,375,000.00
Hetty's Exclusive Brands	Tower One, Ortigas Center, Pasig City	Ms. Henrietta Pinagpala <i>Proprietor</i>	09182917937	4,500 boxes for 300mL shampoos	45,000,000.00
				4,500 boxes for 500mL shampoos	33,750,000.00
				4,500 boxes for 1,000mL shampoos	22,500,000.00
				1,500 boxes for 300mL all-natural conditioners	18,000,000.00
				1,500 boxes for 500mL all-natural conditioners	12,750,000.00
				1,500 boxes for 1,000mL all-natural conditioners	8,250,000.00
				2,500 for 300mL all-natural 2-in-1	32,500,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				2,500 for 500mL all-natural 2-in-1 shampoos and conditioners	22,500,000.00
				2,500 for 1,000mL all-natural 2-in-1 shampoos and conditioners	14,375,000.00
Mother Earth's Store	Poblacion, Bongao, Tawi-tawi	Ms. Gaia Evergreen <i>Operations Manager</i>	09170917561	4,000 boxes for 300mL shampoos	40,000,000.00
				4,000 boxes for 500mL shampoos	30,000,000.00
				4,000 boxes for 1,000mL shampoos	20,000,000.00
				1,000 boxes for 300mL all-natural conditioners	12,000,000.00
				1,000 boxes for 500mL all-natural conditioners	8,500,000.00
				1,000 boxes for 1,000mL all-natural conditioners	5,500,000.00
				2,000 for 300mL all-natural 2-in-1	26,000,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				2,000 for 500mL all-natural 2-in-1 shampoos and conditioners	18,000,000.00
				2,000 for 1,000mL all-natural 2-in-1 shampoos and conditioners	5,750,000.00
Richie's Salon	Building One, Mandaue City, Cebu	Mr. Ricardo Batongbakal <i>Director of Finance</i>	09181038574	4,000 boxes for 300mL shampoos	40,000,000.00
				4,000 boxes for 500mL shampoos	30,000,000.00
				4,000 boxes for 1,000mL shampoos	20,000,000.00
				1,000 boxes for 300mL all-natural conditioners	12,000,000.00
				1,000 boxes for 500mL all-natural conditioners	8,500,000.00
				1,000 boxes for 1,000mL all-natural conditioners	5,500,000.00
				2,000 for 300mL all-natural 2-in-1	26,000,000.00

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				shampoos and conditioners	
				2,000 for 500mL all-natural 2-in-1 shampoos and conditioners	18,000,000.00
				2,000 for 1,000mL all-natural 2-in-1 shampoos and conditioners	5,750,000.00
Cris Modeling Agency	Christmas Tower, Puerto Princesa, Palawan	Ms. Maricris Christmas <i>President</i>	09172190756	3,500 boxes for 300mL shampoos	35,000,000.00
				3,500 boxes for 500mL shampoos	26,250,000.00
				3,500 boxes for 1,000mL shampoos	17,500,000.00
				500 boxes for 300mL all-natural conditioners	6,000,000.00
				500 boxes for 500mL all-natural conditioners	4,250,000.00
				500 boxes for 1,000mL all-natural conditioners	2,750,000.00
				1,500 for 300mL all-natural 2-in-1	19,500,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				1,500 for 500mL all-natural 2-in-1 shampoos and conditioners	13,500,000.00
				1,500 for 1,000mL all-natural 2-in-1 shampoos and conditioners	8,625,000.00
Shanti's Hotels and Resorts	807 Xavierville Avenue, Loyola Heights, Quezon City	Mr. Shanti Aubren <i>Director of Operations</i>	09181245796	3,500 boxes for 300mL shampoos	35,000,000.00
				3,500 boxes for 500mL shampoos	26,250,000.00
				3,500 boxes for 1,000mL shampoos	17,500,000.00
				500 boxes for 300mL all-natural conditioners	6,000,000.00
				500 boxes for 500mL all-natural conditioners	4,250,000.00
				500 boxes for 1,000mL all-natural conditioners	2,750,000.00
				1,500 for 300mL all-natural 2-in-1	19,500,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				1,500 for 500mL all-natural 2-in-1 shampoos and conditioners	13,500,000.00
				1,500 for 1,000mL all-natural 2-in-1 shampoos and conditioners	8,625,000.00
Katherine's International Spa	2 nd Avenue, Greenhills, San Juan	Ms. Katherine Aragon <i>Finance Manager</i>	09172140956	3,000 boxes for 300mL shampoos	30,000,000.00
				3,000 boxes for 500mL shampoos	22,500,000.00
				3,000 boxes for 1,000mL shampoos	15,500,000.00
				250 boxes for 300mL all-natural conditioners	3,000,000.00
				250 boxes for 500mL all-natural conditioners	2,125,000.00
				250 boxes for 1,000mL all-natural conditioners	1,375,000.00
				1,000 for 300mL all-natural 2-in-1	13,000,000.00

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				shampoos and conditioners	
				1,000 for 500mL all-natural 2-in-1 shampoos and conditioners	9,000,000.00
				1,000 for 1,000mL all-natural 2-in-1 shampoos and conditioners	5,750,000.00
Krystal's Paradise Hut	74 Roxas Boulevard, Pasay City	Ms. Krystal Palacios <i>Chief of Operations</i>	09181290756	3,000 boxes for 300mL shampoos	30,000,000.00
				3,000 boxes for 500mL shampoos	22,500,000.00
				3,000 boxes for 1,000mL shampoos	15,500,000.00
				250 boxes for 300mL all-natural conditioners	3,000,000.00
				250 boxes for 500mL all-natural conditioners	2,125,000.00
				250 boxes for 1,000mL all-natural conditioners	1,375,000.00
				1,000 for 300mL all-natural 2-in-1	13,000,000.00

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Sales for 2016</i>	<i>Value of Gugo, Inc.'s Sales for 2016 (in Php)</i>
				shampoos and conditioners	
				1,000 for 500mL all-natural 2-in-1 shampoos and conditioners	9,000,000.00
				1,000 for 1,000mL all-natural 2-in-1 shampoos and conditioners	5,750,000.00

Customer of MacDonald Farms, Inc.²

<i>Customer Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of MacDonald Farms, Inc.'s Sales for 2016</i>	<i>Value of MacDonald Farms, Inc.'s Sales for 2016 (in Php)</i>
Gugo, Inc.	25 Masigasig Street, Sta. Rosa 4026, Laguna	Ms. Vera Aloha <i>Operations Manager</i>	09179871234	Flowers: 10,000,000 stems	500,000,000.00
				Fruits: 20,000,000 pieces	500,000,000.00
				Herbs: 10,000,000 plants	300,000,000.00
				Honey: 2,000,000 liter jars	200,000,000.00
				Essential oils: 1,000,000 liter jars	500,000,000.00

² Please note that Gugo, Inc is the only customer of MacDonald Farms, Inc.

Top 10 Suppliers of Gugo, Inc.³

<i>Supplier Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of Gugo, Inc.'s Purchases for 2016</i>	<i>Value of Gugo, Inc.'s Purchases for 2016 (in Php)</i>
MacDonald Farms, Inc.	Sitio Grimace, Barangay Jollybug, Sta. Rosa 4026, Laguna	Mr. Donald Aloha <i>President</i>	09179879879	<i>(please refer to entries of the previous table)</i>	<i>(please refer to entries of the previous table)</i>
Friendship Plastics, Inc.	Kimika, Calamba City, Laguna	Mr. Dion Warwick <i>Factory Manager</i>	09173456788	100,000 300mL shampoo bottles	1,000,000.00
				100,000 500mL shampoo bottles	1,000,000.00
				100,000 1,000mL shampoo bottles	1,000,000.00
Spring Natural Chemical Substitutes, Inc.	Magsaysay Road, Baguio City	Ms. Liwayway Bukal <i>Director</i>	09172196501	1,000,000 liters of <i>Spring All-Natural Substitute for Shampoo and Conditioner Chemicals</i>	100,000,000.00
Recycled Papyrus, Inc.	Kimika, Calamba City, Laguna	Mr. Rameses Raja <i>General Manager</i>	09177124639	1 ton of corrugated boxes	1,000,000.00

³ Please note that these are the only suppliers of Gugo, Inc

Top 10 Suppliers of MacDonald Farms, Inc.⁴

<i>Supplier Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Telephone Number for the Contact Person</i>	<i>Volume of MacDonald Farms, Inc.'s Purchases for 2016</i>	<i>Value of MacDonald Farms, Inc.'s Purchases by party for 2016 (in Php)</i>
Compost Valley Organic Fertilizers, Inc.	Poblacion, Nabunturan, Compostela Valley	Mr. Jerry Magwire <i>President</i>	09172308756	1 ton of Compost Valley Organic Fertilizers	100,000,000.00
Trumpets Recycled Glass, Inc.	Poblacion, Romblon, Romblon	Ms. Regina Jorge <i>Vice President for Operations</i>	09171240773	3,000,000 1-liter jars	30,000,000.00
Recycled Papyrus, Inc.	Kimika, Calamba City, Laguna	Mr. Rameses Raja <i>Vice President for Finance</i>	09177124639	1 ton of corrugated boxes	1,000,000.00

⁴ Please note that these are the only suppliers of MacDonald Farms, Inc.