

25/F Tower 1, Vertis North Corporate Center, North Avenue, Quezon City 1105 procurement@phcc.gov.ph **(**+632) 771-9722

# **REQUEST FOR QUOTATION / PROPOSAL**

PROCUREMENT OF MARKE	T RESEARCH: (1)	AEROSPACE AN	ID DEFENSE IN	THE PHILIPPINES	(2) PHILIPPINES	PASSENGER A	AIRLINES MA	ARKET,
	(3) PHILIPPINES (	ONLINE CLASSIF	IEDS MARKET	AND (4) THE GLOB	AL CEMENT REP	ORT		

P.R. No./Date Received: 201908-0182 / 08 August 2019	RFQ/P No. / Date: 201908-0160 / 09 August 2019
P.R. No./Date Received: 201908-0182 / 08 August 2019	RFQ/P No. / Date: 201908-0100 / 09 August 2019

The Philippine Competition Commission invites all eligible and PhilGEPS-registered suppliers, contractors and consultants to quote the best offer for the described item in the attached Terms of Reference / Technical Specifications Sheet subject to the Terms and Conditions and within the Approved Budget for the Contract.

#### Required Documents/Information to be submitted as Attachments to the Quotation/Proposal:

- Mayor's/Business Permit / BIR Cetificate of Registration in case of individual.
- Latest Income/Business Tax Return.
- PhilGEPS Registration Number
- Signed Terms of Reference / Technical Specifications Sheet (if any)
- Professional License/Curriculum Vitae (for Consulting Services only)
- Notarized Omnibus Sworn Statement Annex "A" (to be submitted prior to Notice of Award issuance)

This pro-forma quotation maybe submitted through registered or electronic mail to the PCC Bids and Awards Committee (PBAC) Secretariat at above address or email to procurement@phcc.gov.ph or ivabano@phcc.gov.ph on or before 14 August 2019 05:00 PM subject to the following Terms and Conditions:

- 1. All entries shall be typed or written in a clear legible manner.
- 2. No alternate quotation/offer is allowed, suppliers who submitted more than one quotation shall be automatically disqualified.
- 3. All prices offered herein are valid, binding and effective for THIRTY (30) calendar days upon issuance of this document. Alternative bids shall be rejected.
- 4. Price quotations to be denominated in Philippine Peso shall include all applicable government taxes subject to (BIR 2306) 5% R-VAT and (BIR 2307) 1% (PO) or 2% (JO) deductions.
- 5. PCC PBAC Technical Working Group may require you to submit documents that will prove your legal, financial and technical capability to undertake this contract.
- 6. Salient provisions of the IRR of RA 9184: Section 68 Liquidated Damages and Section 69 Imposition of Administrative Penalties shall be observed.
- 7. PCC reserves the right to reject any and all quotations, declare a failure, or not award the contract pursuant to Sec 41 of the same IRR.
- 8. In case of tie quotations, suppliers' presence are required during tie breaking through draw lots ot toss coin.
- 9. In case supplier pro forma quotation is submitted, conditions will be governed by the submitted signed Terms of Reference / Technical Specifications Sheet.

Very truly yours ATTY, JOSEPH MELVIN B. BASAS

Chairperson, PBAC

Item	QTY	ABC	Technical Specifications	Brand/Model	Unit Price	Total Amount
Item	QII	ABC	recinical Specifications	(To be filled-up by the supplier)		
1	1	P 36(1)	PROCUREMENT OF MARKET RESEARCH: (1) AEROSPACE AND DEFENSE IN THE PHILIPPINES (2) PHILIPPINES PASSENGER AIRLINES MARKET, (3) PHILIPPINES ONLINE CLASSIFIEDS MARKET AND (4) THE GLOBAL CEMENT REPORT (Please see attached Terms of Reference)			
Total Lot ABC ▶ 360,000.00		₱ 360,000.00	TOTAL Amount			
Delivery Instructions:		nstructions:				

(Please provide complete information below)

We undertake, if our Proposal is accepted, to supply/deliver the goods in accordance with the specifications and/or delivery schedule

We agree to abide by this proposal for the price validity period specified in the terms and conditions and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a Purchase/Job Order or a Contract is prepared and executed, this Quotation/Proposal shall be binding upon us. We understand that you are not bound to accept the lowest or any Proposal you may receive.

Signature over Printed Name	
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Designation/Position:	
Address :	
E-mail Address:	
Company Tax Identification Number :	





# **TERMS OF REFERENCE (TOR)**

PROCUREMENT OF MARKET RESEARCH: (1) AEROSPACE AND DEFENSE IN THE PHILIPPINES (2) PHILIPPINES PASSENGER AIRLINES MARKET, (3) PHILIPPINES ONLINE CLASSIFIEDS MARKET AND (4) THE GLOBAL CEMENT REPORT

#### I. OVERVIEW

The report Aerospace & Defense in Philippines industry profile provides top-line qualitative and quantitative summary information including: market share, market size (value 2012-16, and forecast to 2021). The profile also contains descriptions of the leading players including key financial metrics and analysis of competitive pressures within the market.

The Report Philippines Passenger Airlines Market to 2022: Market Segments Sizing and Revenue Analytics provides deep dive data analytics on wide ranging Airlines market aspects including overall airlines no. of seats sold, load factor, kilometers available etc. all categorized by different service offerings-Low Cost, Full Service and Charter Services. Furthermore, the report details out number of revenue-generating airline Passenger kilometers since 2013 to 2022 along with other critical aspects of the Passenger Airlines market.

The report titled "Philippines Online Classifieds Market Outlook to 2021 - Growing Real Estate Market & Demand for Used Cars to Gain Traction in Future" provides a comprehensive analysis of overall size of the Philippines Online Classifieds market in terms of revenues and total number of listings, segmentation on the basis of type of listings, segmentation on the basis of free & paid listings, online recruitment classifieds market size, online real estate classifieds market size, online automobiles classifieds size. The report also covers the competitive landscape of the industry and comprehensive profile of leading and emerging players operating in the online real estate, automotive classified and recruitment classified space. The report also includes future outlook and projection of the Philippines online classifieds market and its segments. Major macroeconomic indicators and upcoming projects affecting the market have also been highlighted in the report. The report also serves as a benchmark for every new player which is seeking to enter into online classifieds market in the Philippines.

The Global Cement report provides cement consumption and production figures, import and export statistics as well as recent pricing information and new plant projects – presented in a country-by-country format.

### II. OBJECTIVE

The market research provides an in-depth analysis which can be used in the investigation of Mergers and Acquisitions Cases/Accounts related to the ongoing trends in the industry and anticipated growth in future depending upon changing industry dynamics in coming years.

# III. SPECIFICATIONS

- a. Single License Copy (unprintable) Aerospace and Defense in the Philippines (USD 350)
- b. Single License Copy (unprintable) Philippines Passenger Airlines Market to 2022: Market Segments Sizing and Revenue Analytics (USD 750)
- c. Single License Copy (unprintable) Philippines Online Classifieds Market Outlook to 2021 Growing Real Estate Market & Demand for Used Cars to Gain Traction in Future (USD 1500)

The license provides access to electronic copy of the report to the Authorized User. The report will be sent to the user after purchase. The individual user will treat the information in the report as confidential and will not only use this for internal purpose.

#### IV. SCOPE OF THE STUDY

## a. Aerospace and Defense in the Philippines

- Market value
- Market value forecast
- Category segmentation
- Geography segmentation
- Market rivalry
- Market Overview
- Market definition
- Market analysis
- Market Data
- Market value
- Market Segmentation
- Category segmentation
- Geography segmentation
- Market Outlook
- Market value forecast
- Five Forces Analysis
- Summary
- Buyer power
- Supplier power
- New entrants
- Threat of substitutes
- Degree of rivalry
- Leading Companies
- B/E Aerospace, Inc.
- JAMCO Corporation
- Moog Inc.
- Macroeconomic Indicators
- Country data
- Methodology
- Industry associations

# b. Passenger Airlines Market to 2022: Market Segments Sizing and Revenue Analytics

- Philippines Passenger Airlines Seats Availability
- Number of Airline Seats Available, 2013-2017
- Number of Airline Seats Available, 2017-2022
- Philippines Passenger Airlines Seats
- Historic Number of seats sold, 2013-2017
- Forecast Number of seats sold, 2017-2022
- Historic Number of Low Cost Airlines Seats Sold by Passenger Type, 2013-2017
- Forecast Number of Low Cost Airlines Seats Sold by Passenger Type, 2017-2022
- Historic Number of Full Service Airlines Seats Sold by Passenger Type, 2013-2017
- Forecast Number of Full Service Airlines Seats Sold by Passenger Type, 2017-2022
- Historic Number of Charter Airlines Seats Sold by Passenger Type, 2013-2017
- Forecast Number of Charter Airlines Seats Sold by Passenger Type, 2017-2022





- Philippines Passenger Airlines Passenger Load Factor
- Historic Load Factor, 2013-2017
- Load Factor Forecast, 2017-2022
- Philippines Passenger Airlines Kilometers Availability by Passenger
- Historic Number of Passenger Kilometers Available, 2013-2017
- Number of Passenger Kilometers Available Forecast, 2017-2022
- Philippines Passenger Airlines Revenue-Generating Airline Passenger Kilometers
- Historic Revenue-Generating Passenger Kilometers, 2013-2017
- Revenue-Generating Passenger Kilometers Forecast, 2017-2022
- Philippines Passenger Airlines Revenue per Passenger
- Historic Revenue per Passenger, 2013-2017
- Revenue per Passenger Forecast, 2017-2022
- Philippines Passenger Airlines Total Revenue by Segment
- Historic Total Revenue, 2013-2017
- Total Revenue Forecast, 2017-2022

# c. Philippines Online Classifieds Market Outlook to 2021 - Growing Real Estate Market & Demand for Used Cars to Gain Traction in Future

- Present Market Dynamics
- Market Segmentation of Phillipines Online Classifieds Market
- Philippines Online Recruitment Classifieds Market
- Philippines Online Real-estate Classifieds Market
- Philippines Online Automobile Classifieds Market
- Future Potential of Philippines Online Classifieds Market
- · Positioning of Major Players in Philippines Online Classifieds Market
- Analyst Recommendations
- Research Methodology
- Market Definitions
- Abbreviations
- Market Size and Modeling
- Approach Market Sizing
- Variables (Dependent and Independent)
- · Multi factor based sensitivity model
- Limitations
- Final Conclusion
- Snapshot on Philippines Digital Advertisement Market
- Philippines Digital Advertisement Market by Banner Advertising, Video, Search, Social and
- Classifieds
- Philippines Online Classifieds Market
- Philippines Online Classifieds Market Size, 2011-2016
- By Revenues, 2011-2016
- By Listing
- Philippines Online Classifieds Market Segmentation
- By Type of Listings (Recruitment, Real Estate, Automobiles, Electronics and Others) By Listings
- By Paid and Free Listings
- Growth Drivers in Philippines online classified Market
- Free Service on Online Portals
- Growth in the Real estate and Automobile sectors in Philippines
- Rising Demand for Used Cars



- Merger & Acquisitions
- Connect with Social Media
- Rising Convenience in Using Online Classified Portals
- Restraints in Philippines Online Classified Market
- Prevalent Business Models in Philippines Online Classifieds Market
- Revenue from Advertising
- Revenue From Listings
- Customer Decision Making Matrix Before Choosing an Online Classifieds Portal
- Future Outlook of Philippines Online Classifieds Market, 2017-2021
- By Segments
- Philippines Online Recruitment Classifieds Market
- By Revenue And Number Of Listings, 2016
- Philippines Online Recruitment Classifieds Market Segmentation, 2016
- By Industry- Education, BPO, Sales and Marketing, Restaurant, Art, Media and Communication
- and IT/ITES
- By Source Of Revenue, 2016
- By Part-Time/Full-Time, 2016
- Market Share of Major Players in Philippines Online Recruitment Classifieds Market, 2016
- Profile of Major companies in Philippines Online Recruitment Classifieds Market
- Jobstreet.com.ph
- Monster.com.ph
- Bestjobs.ph
- Onlinejobs.ph
- Indeed.com.ph
- Philippines Online Recruitment Market Future Outlook and Projections, 2017-2021
- Philippines Online Real Estate Classifieds Market
- Philippines Online Real Estate Classification By Revenue and Number of Listings, 2016
- Philippines Online Real Estate Classifieds Market Segmentation by Sector, 2016
- By Sector Residential, Commercial And Others
- By Type Of Property- Sale and Rent
- By Revenue Segment- Advertisements and Subscriptions, 2016
- By Type Of Customers, 2016
- Market Share of Major Players in Philippines Online Real Estate Classifieds Market, 2016
- 6Company Profile of Major companies in Philippines Online Real Estate Classifieds Market
- Olx.ph
- Myproperty.ph
- Property24.com.ph
- Lamudi.com.ph
- Zipmatch.com

Philippines Online Real Estate Market Future Outlook, 2017-2021 Philippines Online Automobile Classifieds Market

- By Revenue And Listings, 2016
- Philippines Online Automobile Classifieds Market Segmentation, 2016
- By Type of Cars-SUV & Luxury, Sedan and Hatchback, 2016
- By Type Of Car Models, 2016
- Market Share of Major Players in Philippines Online Automobile Classifieds Market, 2016
- Company Profile of Major companies in Philippines Online Automobile Classifieds Market
- Carmudi.com.ph
- Tsikot.com
- Olx.ph
- Philmotors.com
- Philippines Online Automobile Classified Market Future Outlook, 2017-2021
- Company Profiles of Major Players in Philippines Online Classifieds Market
- Olx.ph





- Locanto.ph
- Buyandsellph.com
- Mybenta.com
- Sulit.ph

Prepared by:

- Adpost.com
- Analyst Recommendations
- 1cro Economic Variables Impacting the Philippines Online Classifieds Market
- Number of Internet Users in the Philippines, 2011-2021
- Number of Smartphone users in the Philippines, 2011-2021
- Disposable Income in the Philippines, 2011-2021
- 10.4. Real Estate Market of the Philippines, 2011-2021
- Digital Advertising Industry in the Philippines, 2011-2021

# d. The Global Cement Report

• Include an in-depth global overview of key industry developments and company profiles of leading cement producers.

Approved by:

Access to the fully-updated online statistical database and cement plant directory

ISABELO MIGUEL V. AB Legal Assistant II	AÑO	KKYST ALLYN T. UY birector IV MAO
	Conforme:  Name and Signature	

Date:



